

# DISTRIBUTION METRICS

## DESCRIPTION:

This module covers the concepts of numeric distribution, all commodity volume (ACV), product category volume (PCV) and out-of-stocks.

**Tutorial:** 19 slides  
**Problem Sets:** 4 problem sets; 23 questions  
**Average Time:** 97 minutes

## Sample question from problem set:

**Course:** Faculty Access (All Modules in Alphabetical Order)  
**Module:** Distribution Metrics / Problem Set ID: 1074

The total of all category sales for all electronic stores in Smallville is **\$194,000** per month. These sales are split between three stores. Andy's accounts for **\$61,000** worth of sales, and the remaining sales are divided evenly between Wired and Cost-Plus. TYPO introduces a new wireless keyboard into the market and is stocked by Andy's and Wired, but not by Cost-Plus.

What are total sales for Wired per month?

TUTORIAL   dollars

PS1 1 2 3 4 5

SUBMIT ANSWER EXIT

0 Problem Sets 4 0 Total Questions 23

