CURRENT MODULES

- Advertising Metrics
- Algebra 1
- Breakeven Analysis
- Cannibalization
- **Conjoint Analysis**
- Customer Acquisition Cost Customer Lifetime Value 1
- Customer Lifetime Value 2
- **Distribution Measures**

- Financial Metrics 1: Measures of Profitability Financial Metrics 2: Liquidity & Solvency Financial Metrics 3: Market Capitalization Ratios Financial Statements 1: Introduction Financial Statements 2: Balance Sheet Financial Statements 3: Income Statement Financial Statements 4: Cook Flow

- Financial Statements 4: Cash Flow
- Financial Statements 5: Analysis
- Game Theory 1 Growth Rates
- Growth Rates HR Metrics 1: HR Staff & Expense Metrics HR Metrics 2: Staffing Metrics HR Metrics 3: Compensation Structure HR Metrics 4: Wage and Location Tools HR Metrics 5: Benefits Inventory Mgt 1: Inventory Fundamentals Inventory Mgt 2: Inventory Metrics Inventory Mgt 3: Decision Making Inventory Mgt 4: Inventory Mgt Systems Leverage 1: Operating Leverage Leverage 2: Financial Leverage Margins 1: Introduction Margins 2: Channels Marketing Experiments 1 Marketing Experiments 2 Market Share Metrics 1

- Market Share Metrics 1
- Market Share Metrics 2
- Marketing ROI Marketing Variance Analysis New Product Forecasting NPV 1: Time Value of Money

- NPV 2: Discounted Cash Flow
- Optimization 1: Mathematical Programming and Excel Basics
- Percentages
- Perceptual Mapping
- Pricing 1: Linear Demand
- Pricing 2: Constant Elasticity
- Profit Dynamics Promotion Profitability
- **RFM Analysis**
- Sales Force Mgt 1: Territories & Performance Sales Force Mgt 2: Pipeline Analysis
- Statistics 1: Introduction
- Statistics 2: Correlation & Regression
- Statistics 3: Multiple Correlation & Regression
- Statistics 4: Nonlinear Regression
- Statistics 5: Time Series
- Web Metrics
- Weighted Averages Working Capital Management





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PRODUCT OVERVIEW

MBTN allows you to review and apply business concepts at your own pace through easy-to-use, on-line tutorials and problem sets, authored by professors at leading business schools.

Our goal is to improve your business skills through these interactive exercises. We look forward to working with you!

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